boss

best orthodontic Seminars & Sessions

INCREASE YOUR CASE ACCEPTANCE RATE, IN A SHORTER TIME!

Increase your case acceptance rate, in a shorter time!

Sydney 19 September 2017 / Hilton Sydney
Melbourne 20 September 2017 / The Olsen South Yarra

Full-day course with **Interactive Workshops**

Cost: $900+GST per delegate

A **trust based, ethical sales** and **communication approach** will help you in your practice by

- Increasing the case acceptance rate
- Reducing the time your clients take to make decisions
- Giving you a framework for communication to be able to adapt to any customer type
- Learn the 4 different types of decision makers and how to handle them
- Position you as an authority to your clients, making decisions and sales flow more smoothly
- Understand how the language you use will dramatically impact the way your clients make decisions
- Integrating the 4 pillars of a trust based, Authority led sales system into your daily practice

The underlying principals of Bretts approach is a **Trust based, Authority led system** which keeps your clients needs at the heart of every decision, while enabling you to help more people and grow your practice quickly.

REGISTRATION & CONTACT:

02 8001 6522

info@breakthroughwithboss.com

ABOUT BRETT ODGERS

Brett Odgers is one of the top 100 business and executive coaches globally, and the number 1 Authority in Australasia for teaching communication and sales using scientific behavioural modelling.

Brett started his career in the medical industry, studying medicine, physiology and and psychology before working as a medical sales specialist in theatre monitoring equipment and Paediatric Neurology.

He went to make a significant mark in the advertising industry as a film director, producer and photographer, while owing a number of businesses, including an Advertising agency, Design firm and Production company.

Brett uses his significant industry experience to help build some of Australias up and coming brands and their teams through his Executive and Business coaching practice, Business growth advisors

Brett is an author, keynote speaker and acknowledged expert at building high performance teams and leaders. His 2 most recent books are. Playing above the line - creating a winning team. And Staying above the line - how the best teams in the world stay on top of their game.

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REGISTER NOW

Name:

Email Address:

Amount to be paid: $

Mobile: Practice/Position:

Practice Suburb: City: Sydney Melbourne

Name on card:

Expiry date: / Card type: Visa Master *(1.5% credit card Surcharge apply)*

Credit Card Number: CVV:

Signature:

REGISTER SCAN & EMAIL

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